

RAMPF Generates Consolidated Sales of EUR 165.4 Million

Fiscal year 2020/21 – Strong growth in reactive resins and recycling solutions / Investments in digitalization and sustainability

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Page 1 of 3

Grafenberg, October 14, 2021. In the past fiscal year 2020/21, the international RAMPF Group generated consolidated sales of EUR 165.4 million (US \$192), down 1.6 percent on the previous year. The RAMPF Polymer Solutions and RAMPF Eco Solutions business divisions recorded particularly strong sales growth.

While the first half of the financial year, from July 2020 to January 2021, was still shaped by the effects of the coronavirus pandemic, the second half of the year, from February to June 2021, brought what was in some cases a very fast and strong recovery for the RAMPF companies.

The core competencies RAMPF Polymer Solutions (reactive resin systems based on polyurethane, epoxy, and silicone) and RAMPF Eco Solutions (recycled polyols and multifunctional recycling plants) in particular achieved very good results, with a sales boost of more than 25 percent compared to the previous year. The Chinese subsidiary RAMPF China also recorded significant growth.

While RAMPF Tooling Solutions (board and liquid materials for modeling and mold engineering) was able to maintain its sales level from the previous financial year, RAMPF Production Systems (mixing and dispensing systems, automation solutions), RAMPF Machine Systems (machine beds and machine bed components made from alternative materials such as mineral casting and ultra-high performance concrete), and RAMPF Composite Solutions (carbon-fiber and fiberglass composite parts) saw their sales drop as a result of the continuing difficult situation in the mechanical engineering and aerospace industries.

Michael Rampf, CEO of the RAMPF Group – “Although the aftereffects of the coronavirus pandemic are still having an impact on our results, the bounce-back is already noticeable in all business divisions. The same is also true for our international subsidiaries in the United States, Japan, and China, and our joint venture in Korea. We are therefore reasonably happy with our results. We are optimistic about the current financial year, although it is still very difficult to say just how much the raw materials crisis will continue to affect our delivery capabilities and therefore our sales.”

Investments in digitalization and sustainability

RAMPF will undertake investments of EUR 8.5 million during the current financial year. One area of focus is the further expansion of the Group-wide digital infrastructure to drive forward the digitalization of manufacturing, administration, and communications processes, as well as the development of new products and services based on digital technologies. Michael Rampf – “With these technological possibilities, we

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will further optimize our work processes across departments and international borders, and offer our customers even more, even better products and services.”

Due to the rapid global growth in demand for polyurethane recycling solutions, the production capacities at RAMPF Eco Solutions in Pirmasens are being increased. Matthias Rampf, CEO of the RAMPF Group and RAMPF Eco Solutions – “More and more companies are relying on our chemical recycling expertise in their circular economy concepts. Our project with the global energy corporation Repsol for building recycling plants is just one of numerous major projects.”

Vacancies at a strong, family-run SME

The RAMPF Group currently has a global workforce of 850 employees, including 29 trainees. Frank Fischer, Director of Human Resources & Legal at RAMPF Holding – “We are currently feeling the effects of the rebound after Corona and looking for qualified staff in many areas, especially in production, technical development, IT, and service. In the competition for the best employees, we rely on the challenging and varied activities we offer, highly modern workplaces, personalized career development support, comprehensive extra benefits, and the trusting, family atmosphere in the company.”

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The RAMPF Group stands for **engineering and chemical solutions** and caters to the economic and ecological needs of industry.

The range of competencies includes:

- > production and recycling of **materials** for modeling, lightweight construction, bonding, and protection;
- > technical **production systems** for precise, dynamic positioning and automation, as well as technologies for complex composite parts production;
- > comprehensive range of **solutions and services**, particularly for innovative customer-specific requirements.

With this know-how, RAMPF helps its customers to achieve profitable and sustainable growth.

The Group secures its presence on the international markets with more than 900 employees and six core competencies:

- > **RAMPF Machine Systems** based in Wangen (Göppingen), Germany, develops and produces multi-axis positioning and moving systems, trunk machines, and basic machines based on high-precision machine beds and machine bed components made from alternative materials.
- > **RAMPF Production Systems** based in Zimmern o. R., Germany, develops and produces mixing and dispensing systems for bonding, sealing, foaming, and casting a wide variety of materials. The company also offers a wide range of automation skills relating to all aspects of process engineering.
- > **RAMPF Composite Solutions** based in Burlington, Ontario, Canada, is a holistic composites supplier to companies in the aerospace and medical industries. The company offers a complete suite of services including composite part design and engineering, metal-to-composite conversion engineering, and composite manufacturing to very tight tolerances.
- > **RAMPF Eco Solutions** based in Pirmasens, Germany, develops chemical solutions for the manufacture of high-quality alternative polyols from PU and PET waste materials. This expertise is also put to use in the planning and construction of customer-specific facilities for manufacturing polyols.
- > **RAMPF Polymer Solutions** based in Grafenberg, Germany, develops and produces reactive resin systems based on polyurethane, epoxy, and silicone. Its product portfolio includes liquid and thixotropic sealing systems, electro and engineering casting resins, edge and filter casting resins, and adhesives.
- > **RAMPF Tooling Solutions** based in Grafenberg, Germany, develops and produces board and liquid materials for cutting-edge modeling and mold engineering. The range of skills includes made-to-measure services and products such as pastes, large-volume and full-size castings for Close Contour models, and prototyping systems.

RAMPF has subsidiaries in Germany, the U.S., Canada, Japan, China, and Korea.

All RAMPF companies are united under a holding company – RAMPF Holding GmbH & Co. KG – based in Grafenberg, Germany.

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