

# RAMPF continues on growth path

Financial year 2017/18: Consolidated sales rise by 8.5 percent to 183.5 million euros / Workforce increases by 5 percent to 833

**Grafenberg, October 16, 2018. Strong and sustained growth with casting resins, machine systems, and composite-based lightweight construction – In financial year 2017/18, the international RAMPF Group generated consolidated sales of 183.5 million euros, an increase of 8.5 percent on the previous year.**

RAMPF Production Systems (dispensing technology & automation solutions) recorded the strongest growth, generating sales of more than 50 million euros for the first time, an increase of 25 percent. With 216 employees the company based in Zimmern o. R., Germany, is now also the largest company of the international RAMPF Group in terms of staff.

Double-digit growth rates were also achieved by RAMPF Polymer Solutions (casting resins), RAMPF Composite Solutions (carbon fiber and fiberglass composites parts), and RAMPF Eco Solutions (chemical recycling solutions).

Sales of machine beds and components made from mineral casting, hard stone, and ultra-high performance concrete (RAMPF Machine Systems) increased slightly, while the sales volume of modeling & mold engineering materials (RAMPF Tooling Solutions) was on a par with the previous year.

“In view of an overall environment that has been quite challenging, we are satisfied with the results of fiscal year 2017/18”, says Michael Rampf, CEO of RAMPF Holding. “The close and trusting cooperation with our customers and partners, and above all the dedicated commitment of our employees, has enabled us to continue on our growth path.”

### **Strong performance in China**

The RAMPF companies in the US, Canada, China, and Japan also achieved strong growth in the past fiscal year, in particular RAMPF’s Chinese subsidiary. “In the Machine Systems division, we were able to increase business with both our international and Chinese customers”, says Marco Hamacher, Managing Director of RAMPF China. Sales of sealing foams and electro casting resins were also up due to increased demand from international customers. “Here, we also expect an increase in business with local customers, as the Chinese e-mobility market and related applications are growing very strongly.”

### **Positive outlook for financial year 2018/19**

For the current financial year, RAMPF again expects consolidated sales to increase by around 8 percent. About 19 million euros are to be invested, mainly in property and buildings, machinery as well as plant and IT infrastructure.

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At the end of fiscal year 2017/18 on June 30, RAMPF had 833 employees worldwide, 5 percent more than in the previous year. Around three quarters of the workforce is employed at the five German sites and one quarter at the foreign subsidiaries. For the current financial year, RAMPF expects to be able to continue this positive trend and to again achieve personnel growth of around 5 percent.

In order to attract, engage, and retain highly qualified employees, RAMPF is increasing its investment in its employer brand. "We are a global group that operates in dynamic markets and offers challenging and exciting job opportunities. And, as a medium-sized family business, we stand for a value-oriented corporate culture in which people are always at the center", Michael Rampf points out.



An increasing number of companies in the automotive, electrical, household appliance, and filter industries are using dispensing technology and automation solutions from RAMPF Production Systems. The company based in Zimmern o. R., Germany, generated sales of more than 50 million euros for the first time in financial year 2017/18.

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[www.rampf-gruppe.de/en/](http://www.rampf-gruppe.de/en/)



The RAMPF Group stands for **engineering and chemical solutions** and caters to the economic and ecological needs of industry.

The range of competencies includes:

- > production and recycling of **materials** for modeling, lightweight construction, bonding, and protection;
- > technical **production systems** for precise, dynamic positioning and automation, as well as technologies for complex composite parts production;
- > comprehensive range of **solutions and services**, particularly for innovative customer-specific requirements.

With this know-how, RAMPF helps its customers to achieve profitable and sustainable growth.

The Group secures its presence on the international markets with approx. 880 employees and six core competencies:

- > **RAMPF Machine Systems** based in Wangen (Göppingen), Germany, develops and produces multi-axis positioning and moving systems, trunk machines, and basic machines based on high-precision machine beds and machine bed components made from alternative materials.
- > **RAMPF Production Systems** based in Zimmern o. R., Germany, develops and produces mixing and dispensing systems for bonding, sealing, foaming, and casting a wide variety of materials. The company also offers a wide range of automation skills relating to all aspects of process engineering.
- > **RAMPF Composite Solutions** based in Burlington, Ontario, Canada, is a holistic composites supplier to companies in the aerospace and medical industries. The company offers a complete suite of services including composite part design and engineering, metal-to-composite conversion engineering, and composite manufacturing to very tight tolerances.
- > **RAMPF Eco Solutions** based in Pirmasens, Germany, develops chemical solutions for the manufacture of high-quality alternative polyols from PU and PET waste materials. This expertise is also put to use in the planning and construction of customer-specific facilities for manufacturing polyols.
- > **RAMPF Polymer Solutions** based in Grafenberg, Germany, develops and produces reactive resin systems based on polyurethane, epoxy, and silicone. Its product portfolio includes liquid and thixotropic sealing systems, electro and engineering casting resins, edge and filter casting resins, and adhesives.
- > **RAMPF Tooling Solutions** based in Grafenberg, Germany, develops and produces board and liquid materials for cutting-edge modeling and mold engineering. The range of skills includes made-to-measure services and products such as pastes, large-volume and full-size castings for Close Contour models, and prototyping systems.

RAMPF has subsidiaries in Germany, the U.S., Canada, Japan, and China.

All RAMPF companies are united under a holding company – RAMPF Holding GmbH & Co. KG – based in Grafenberg, Germany.

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